

A grayscale world map with white outlines of countries. Bangladesh is highlighted in a solid green color. The map is centered on the Indian subcontinent and Southeast Asia.

# Incepta

Nov 2022

We envision to be a trusted healthcare company to ensure better health for everyone, everywhere





## What we do

At Incepta we develop, manufacture and market branded generics covering 70 therapeutic areas. A highly competent R&D team has enabled Incepta to introduce more than 1100 products of 600 plus generics.

Incepta also produces a wide range of human and animal vaccines, herbal and nutraceutical products, baby and adult hygiene products, and medical devices, and through a joint venture SBE, designs and manufactures "Hygienic Process Systems" like stainless steel manufacturing vessels, distribution systems for Purified water, WFI, clean steam, etc for Pharmaceuticals, Vaccine, Bio-Tech, Healthcare, Food & Beverage industries.

# Incepta today



Revenue

**\$519 M**



**1279**



First ever products

**267**



Export Countries

**84**

**2**

Rank



**10,554**

Employees



**6**

Companies



**2**

Sites





# We lead the way

**10,554**  
employees

**600+** Generics  
with **1100**  
product  
presentations

**267** generics  
launched  
First ever in  
Bangladesh

Branded  
Generics  
covering  
**70** Therapeutic  
Area

**First** Human  
Vaccine  
& Vaccine bulk  
Manufacturer in  
Bangladesh

**First** Biologics  
Formulation &  
Biologics API  
manufacturer  
In Bangladesh

**42** animal  
health generics  
comprising **62**  
presentations  
and **10** animal  
vaccines

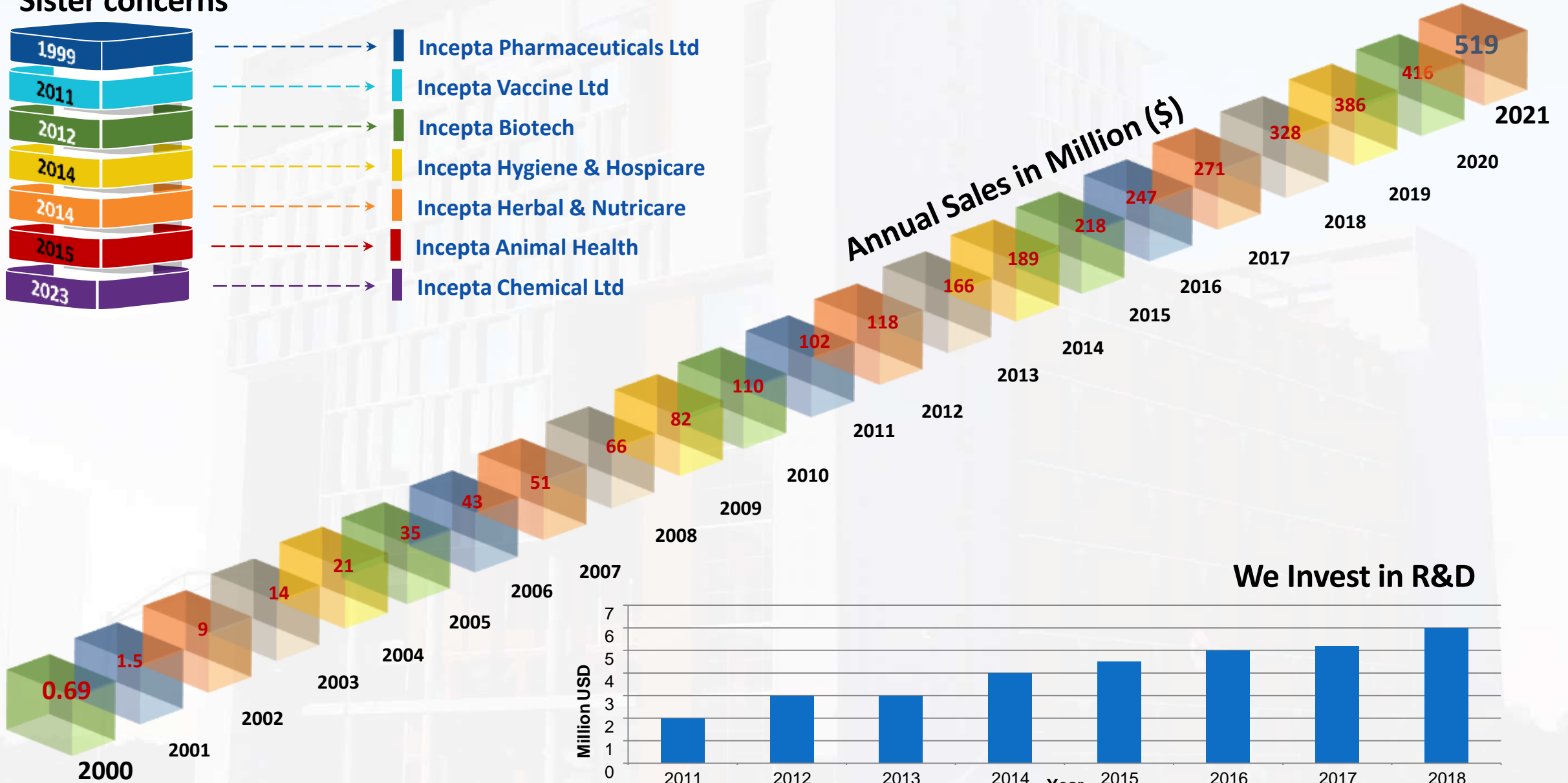
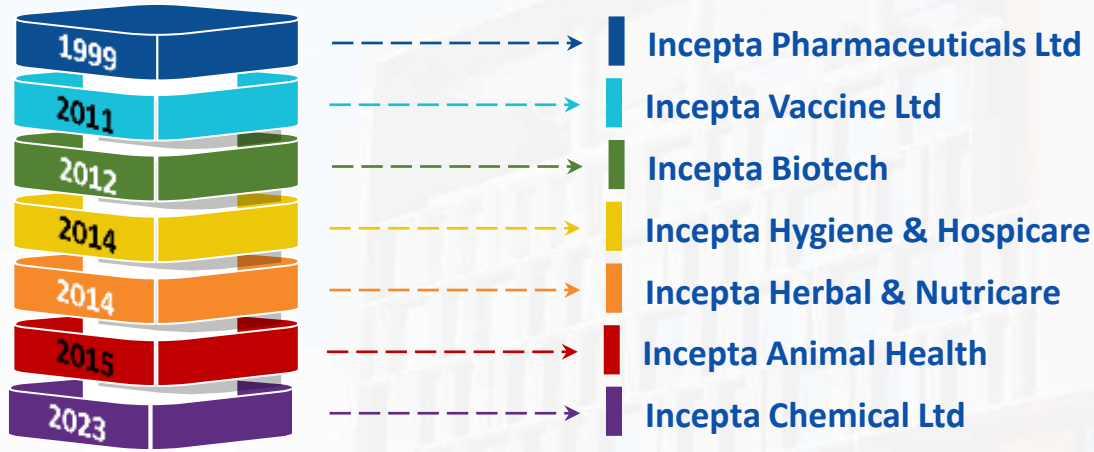
Diagnostic kit  
Dipstick Cholkit  
for rapid  
detection Of  
Cholera



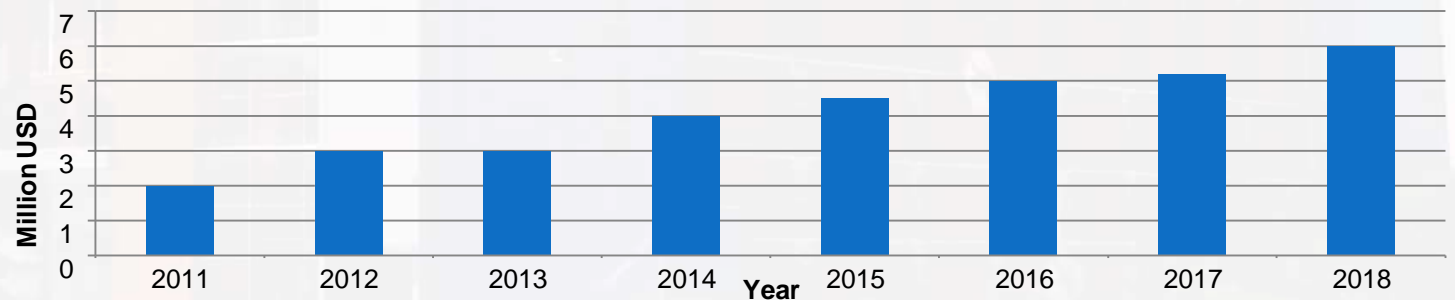
# Fastest growing Company in Bangladesh Pharma sector



## Sister concerns



## We Invest in R&D



# Market coverage

With its high-quality state-of-the-art production facilities, large and diversified product portfolio, skilled manpower, and cost competitiveness, Incepta has now embarked on making lifesaving medicines accessible and affordable to ensure better health for everyone, everywhere.





# Our Partners

TIEFENBACHER PHARMACEUTICALS  
MEDIS  
ADAMED GROUP  
RIEMSER  
Riemser is part of the ESTEVE group.  
BLACKROCK PHARMACEUTICALS  
genepharma part of MScopharma

SANOFI

国药集团  
SINO PHARM  
SUN PHARMA

# Global Associates

BILL & MELINDA GATES foundation  
CLINTON HEALTH ACCESS INITIATIVE

WomanCare GLOBAL  
A COMPANY OF dkt INTERNATIONAL

MEDECINS SANS FRONTIERES  
IVI

MARIE STOPES INTERNATIONAL  
UN Women  
USAID FROM THE AMERICAN PEOPLE

UNDP  
unicef

UNESCO

# Our Markets & Business models

## Regulated market

- JV company in Germany for German market
- JV in USA for US market
- JV in UK for UK market

## Technical collaboration & Supply of Public Health products

- Bill & Melinda Gates Foundation
- DKT, MSF, USAID
- UN agencies

## FMCG (healthcare) products

- Baby Diapers, Wipes and other baby care products
- adult Diapers

## Contract Manufacturing for

- ESTEVE - UK market
- Ametus - German market

## Domestic market Bangladesh

- 2<sup>nd</sup> largest player since 2008
- Own sales, marketing team & distribution channel
- 100% Doctor coverage
- Govt. tender supply of Generics, Vaccines, Medical devices.

## RoW market

- Out-License & Supply deal with **Sun Pharma** for 11 markets.
- Own Marketing & Sales team in Myanmar.
- Marketing team (to be started) in Africa.
- Distributorship model partnership



# New horizon

**Vertical Integration:** Biosimilars & Vaccines Finished products from in-house Bulk

## **Biosimilars**

- Peg-Filgrastim injection
- Filgrastim injection
- Adalimumab injection
- PEG-Epoetin  $\beta$  (*Mircera biosimilar*)

## **Human vaccine:**

- Meningococcal polysaccharide vaccine ACWY
- Oral Cholera vaccines
- Hepatitis B vaccines
- Rabies vaccine
- Typhoid Conjugate vaccine

**Animal Vaccine:** total 14 animal vaccines

**Own API :** Sitagliptin

# Incepta: Partner of Choice

What we can offer to our partners



**Contract manufacturing**  
For Regulated & RoW markets

**Expansion through  
Out-licensing & In-Licensing**

# Quality & Diversification

What we can offer to our partners



Incepta Pharmaceuticals



Incepta Vaccine



Incepta Biotech



Incepta Hygiene &  
Hospicare



Incepta Animal Health



Incepta Herbal &  
Nutricare



# Product Range to offer

Incepta produces almost all types of dosage forms -



Tablet



Capsule



Liquid



Powder for suspension



Injections



Cream/  
Ointment/ Gel



Granules in sachets



Nasal spray & drops



Lyophilized injections



Eye drops



Large volume injections



Nebulizer solutions



Dry powder inhaler



Prefilled syringes



Natural & herbal products



Veterinary products



Vaccines



Biotech products

# Manufacturing Sites

## Dhamrai Facility

Dhaka Aricha Highway Dhamrai, Manikgonj, Bangladesh

Pharma, Solid Potent, Sterile  
Injectable, Animal Health,  
Natural Products, Hospicare, API

## Zirabo Facility

Dewan Idris Road Bara Rangamatia, Zirabo, Savar, Dhaka, Bangladesh

Pharma, Vaccine and Biotech



# Quality comes first

**Compliance and Global Recognition:** Incepta has received accreditation from many international organizations and countries of the world and currently holds the following GMP certificates.

- WHO Prequalification
- UK MHRA
- Health Canada
- Germany
- Turkey
- Taiwan
- Philippines
- Moldova
- Yemen
- Kenya
- Uganda
- D. R. Congo
- Ethiopia & many more





# Manufacturing Capacity to offer

## Savar site - Capacity

Dosage Form	Million Units / Year	Dosage Form	Million Units / Year
Tablets	11521	Lyophilized vials	11
Capsules	883	Pre-filled Syringes	12
Liquid Injection ampoules	57	Dry Powder Inhaler (DPI)	165
Eye Drops	15	Infusion Bags	3
Nasal Spray	4.5	Infusion Bottles	4
Cream/Ointment	18	Liquid Injection Vials	18
Oral Liquids	135	Dry Vial for Injection	36

## Dhamrai site - Capacity

Dosage form	Million Units / Year
Tablets	3400
Injectables (Vials)	10.62
Capsules	263.60
Cream / Ointments	43.21
Respiratory Solutions	31
Oral Liquids	4.24
Sachets	8.23

# Manufacturing Capacity to offer



**Human Vaccine (Savar) - Capacity**

**1 Billion** Vials (10 ml, 20 dose) per year

**Animal Vaccine (Dhamrai) -Capacity**

**10.08 Million** units/ year

**Biotech (Savar) - Capacity**

Vials **9 Million Units / Year**

Injections / Ampoules **6.5 Million Units / Year**

**Hospicare (Dhamrai) - Capacity**

Infusion Sets **15 Million Units / Year**

Suture **3.2 Million Units / Year**

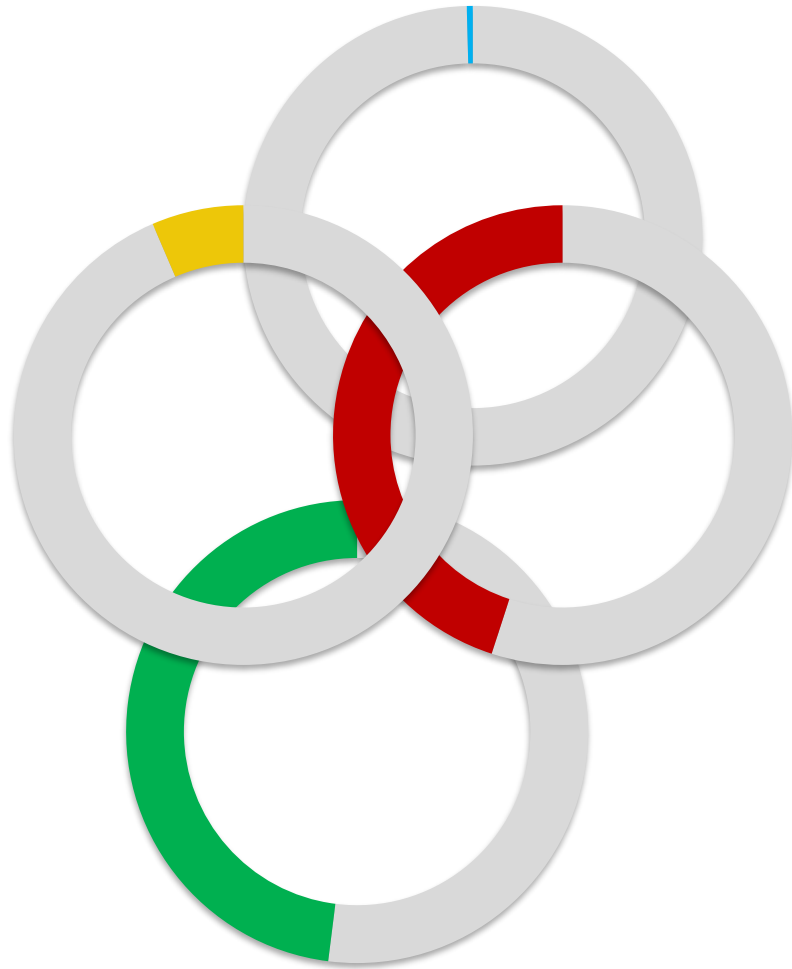
**Diaper, Wipes (Dhamrai) - Capacity**

Baby Diaper **50 Million Units / Year**

Baby Wipes **1.08 Million Units / Year**

Make-up Remover **0.72 Million Pack / Year**

# Employee Profile



Total Employee: 9760

 **Doctor & PhD**

Total Number: 41

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 **Pharmacist**

Total Number: 631

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 **Graduates**

Total Number: 4393

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 **Non-graduates**

Total Number: 4695

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**Thank You**